## Month End Report - Silver City Regional Association of REALTORS®, Inc.

Statistics for: Class=RE, LD, CI, MF, FR, RN, Date Range09/01/2024-09/30/2024; As Of: 10/4/2024

| All Property Types:   | 24 - September | 23 - September | 24 - September YTD | 23 - September YTD |
|---|----------------|----------------|--------------------|--------------------|
| Total Number of Listings Listed                                 | 56             |                |                    | 437                |
| Total Number of Listings Closed                                 | 29             | 28             | 261                | 284                |
| Total Volume of Listings Closed                                 | \$5,985,393    | \$\$4,879,000  | \$56,912,797       | \$61,781,145       |
| Total Number of Listings Pended                                 | 36             | 34             | 275                | 301                |
| Residential Properties Only:                                    | 24 - September | 23 - September | 24 - September YTD | 23 - September YTD |
| Total Number of Residential Listings Listed                     | 45             | -              |                    | 283                |
| Total Active Residential Listings                               | 222            | 180            | 490                | 371                |
| % Residential Listings of Total Listings                        | 80%            |                |                    | 65%                |
| Avg. List \$ of Residential Listings Listed                     | \$300,984      | \$259,371      |                    | \$300,315          |
| Median List \$ of Residential Listings Listed                   | \$279,000      | \$211,500      | \$249,450          | \$250,000          |
| Avg. DOM of Residential Listings Listed                         | 15             | -              | -                  | 141                |
| Median DOM of Residential Listings Listed                       | 15             | 139            | 67                 | 105                |
| Pending:  | 24 - September | 23 - September | 24 - September YTD | 23 - September YTD |
| Total # of Residential Listings Pended                          | 34             |                | 213                | 209                |
| Avg. DOM of Residential Listings Pended                         | 54             | . 141          | 107                | 126                |
| Median DOM of Residential Listings Pended                       | 41             | 121            | 69                 | 88                 |
| Closed:   | 24 - September | 23 - September | 24 - September YTD | 23 - September YTD |
| Total Residential Listings Closed                               | . 21           | . 18           | . 197              | . 195              |
| % Residential Listings Closed of Total Residential Listings     | 47%            | 64%            | 55%                | 69%                |
| Total Volume Residential Listings Closed                        | \$4,963,600    | \$4,361,500    | \$49,750,254       | \$51,599,895       |
| Avg. List \$ of Residential Listings Closed                     | \$244,142      | 2 \$260,911    | \$266,931          | \$279,778          |
| Avg. Sold \$ of Residential Listings Closed                     | \$236,361      | \$242,305      | \$252,539          | \$264,614          |
| Avg. DOM of Residential Listings Closed                         | 84             | . 126          | 119                | 126                |
| Median List \$ of Residential Listings Closed                   | \$195,000      | \$254,250      | \$215,000          | \$249,000          |
| Median Sold \$ of Residential Listings Closed                   | \$181,000      | \$234,750      | \$213,000          | \$235,000          |
| Median DOM of Residential Listings Closed                       | 69             | 97             | 85                 | 84                 |
| Avg. Sold \$ to Avg. List \$ of Closed Residential Listings     | 97%            | 93%            | 95%                | 95%                |
| Avg. Sold \$ to Avg. List \$ of all Residential Listings        | 79%            | 93%            | 85%                | 88%                |
| Median Sold \$ to Median List \$ of Closed Residential Listings | 93%            | 92%            | 99%                | 94%                |
| Median Sold \$ to Median List \$ of all Residential Listings    | 65%            | 111%           | 85%                | 94%                |
| Residential Listings Closed to Total Listings Closed            | 72%            | 64%            | 75%                | 69%                |
| Office to Office Listings Closed:                               | 24 - September | 23 - September | 24 - September YTD | 23 - September YTD |
| Total Number of Listings Sold thru 2nd Office                   | 16             | 17             | 144                | 155                |
| Total \$ Volume   | \$3,510,893    | \$3,909,500    | \$33,484,847       | \$38,012,856       |
| Avg. Market Time  | 111            |                |                    | 194                |
| Avg. List \$  | \$238,406      | \$\$245,552    | \$246,163          | \$256,408          |
| Avg. Sold \$  | \$219,430      | \$229,970      | \$232,533          | \$245,244          |
| Median Market Time  | 92             |                | -                  | 90                 |
| Median List \$  | \$192,500      |                |                    | \$225,000          |
| Median Sold \$  | \$180,500      |                |                    | \$215,000          |
| Office to Office as % of Residential Sales                      | 76%            |                |                    | 79%                |
| Office to Office Volume as % of Residential Volume              | 71%            | 90%            | 67%                | 74%                |